

**Admissions and Selection Regulations for the
Bachelor of Science degree course in
International Business, Hamburg University of
Applied Sciences (HAW Hamburg)**

Issued on 20 April 2023

This is an English translation of the original German text of these Admissions and Selection Regulations. It is provided for informational purposes only and has no force independent of the original German text. The original German version as issued on the above date shall be authoritative and definitive in all cases of dispute.

In the interests of non-discriminatory use of language, this English translation uses alternating feminine and masculine pronouns where required, and the plural where appropriate.

On 20 April 2023, acting pursuant to Section 108 subsection 1 sentence 3 of the Hamburg Higher Education Act (HmbHG) issued on 18 July 2001 (HmbGVBl., p. 171), last amended 17 June 2021 (HmbGVBl., p. 468), the Executive Board of HAW Hamburg confirmed the following [German] text of the *Zugangs- und Auswahlordnung für den Bachelorstudiengang International Business (B.Sc.) an der Hochschule für Angewandte Wissenschaften Hamburg (Hamburg University of Applied Sciences)*, adopted by the Departmental Council of the Department of Business on 29 March 2023 in accordance with Section 14 subsection 4 no. 3 of the Basic Regulations (*Grundordnung*) of HAW Hamburg in conjunction with Section 92 subsection 1 sentence 2 no. 2 and subsection 5 HmbHG and approved by the Dean of the Faculty of Business and Social Sciences on 6 April 2023 pursuant to Section 92 subsection 1 sentence 2 no. 2 HmbHG:

1 Purpose and applicability of the Regulations

¹These Admissions and Selection Regulations govern specific entry requirements for the Bachelor of Science degree course in International Business pursuant to Section 37 subsection 2 HmbHG and selection of applicants for admission to the degree course. ²The provisions set out in these Regulations supplement the currently valid versions of the general regulations for admission to degree courses set out in the Hamburg Higher Education Act (HmbHG), the general regulations for selection of applicants for places as set out in the Hamburg Admissions to Higher Education Act (HZG) and the provisions set out in HAW Hamburg's General Admissions Regulations (HAWAZO).

2 Specific requirements for admission to the degree course

To be admitted to the degree course, applicants must demonstrate that they meet specific requirements, alongside their higher education entrance qualification, as follows:

1. They must have completed an anonymous self-assessment (in the form of an online self-assessment test completed prior to application)
2. They must demonstrate proficiency in the English language at level B2 of the Common European Framework of Reference for Languages, in accordance with the provisions set out in Section 7 of HAWAZO.

3 Applicant selection criteria for entry to semester 1 of the course, for places allocated on the basis of the final grade attained in the applicant's higher education entrance qualification (*Leistungsquote*)

¹Allocation of places on the basis of the final grade attained in the applicant's higher education entrance qualification shall proceed in accordance with a ranking of applicants formed exclusively on the basis of the final grade they attained in their higher education entrance qualification.

²Where two or more applicants have attained the same final grade, their order in the ranking shall be assigned at random.

4 Applicants for entry to higher semesters: decisions on semester of entry and admission to the course

(1) The Chair of the Examinations Committee for the Department of Business shall issue applicants for entry to higher semesters with confirmation of the semester deemed most appropriate for them to enter the course.

(2) ¹Allocation of the places available to applicants for entry to higher semesters shall proceed on the basis of the final grade these applicants attained in their higher education entrance qualification. ²Where two or more applicants have attained the same final grade, those applicants who have performed better in their degree studies to date – on the basis of all classes, courses, modules, assessments and/or examinations demonstrably completed at the time of their application to the International Business degree course at HAW Hamburg – shall take precedence. ³Where two or more applicants receive the same position in the ranking of applicants on this basis, their order in the ranking shall be assigned at random.

5 Effective date

¹These Regulations shall come into effect one day after the date of their publication in the HAW Hamburg official gazette (*Hochschulanzeiger*). ²They shall be in effect from the commencement of the admissions procedure for winter semester 2023/2024.

Hamburg, 20 April 2023

**Hochschule für Angewandte Wissenschaften
Hamburg**